



## THE EVENT.

### Fierce Conversations - Gold Coast

The simplest definition of a Fierce Conversation is one in which we come out from behind ourselves, into the conversation, and make it real. While many fear 'real', it is the 'unreal' conversations that ought to concern us because they are incredibly expensive.

In this two-day workshop participants will learn how to have Fierce Conversations: productive dialogue that interrogates reality, provokes learning, resolves tough challenges and enriches relationships.

### Program Outcomes

- Confront tough issues with confidence and skill.
- Ensure that individuals know where they have the authority to make decisions and take action.
- Provide staff with a clear upward path of professional development and ensure leadership succession planning is actively implemented.
- Create an open and respectful atmosphere in which sharing is safe and learning is exciting.

## THE DETAILS.

### Location

Gaven State School  
4210/212 Universal Street, Oxenford



### Date

Friday 12 & Saturday 13 November 2021  
Two-Day Workshop



### Cost

Members \$935; Non Member \$1094.50  
(inc. GST)



# THE PROGRAM.

## Day One

- 8.30AM Registration
- 9.00AM Introduction & Foundational Principles
- The Four Objectives
  - The Three Transformational Ideas
  - The Seven Principles of Fierce Conversations Team Model
- 10.30AM Morning Tea
- 10.45AM Team Model (Beach Ball Conversation)
- Identify and resolve tough challenges providing momentum to team members and ensuring everyone is “on board” regarding goals, directions, and key strategies.
- 12.30PM Lunch
- 1.15PM Coaching Model (Mineral Rights Conversation)
- A powerful, deep-dive conversation used in one-to-one coaching conversations, this model is also used by teams tasked with identifying “big ideas” and by those in leadership roles.
- 2.45PM Afternoon Tea
- 3.00PM Coaching Conversations (Continued)
- 4.00PM Close of Workshop

## Day Two

- 8.30AM Registration
- 9.00AM Coaching Conversations (Continued)
- 10.00AM Morning Tea
- 10.15AM Delegation Model
- Use this simple, innovative approach to delegation to ensure that individuals’ performance and development paths are clear and that they are on track to accomplish their goals.
- 12.30PM Lunch
- 1.15PM Confrontation Model
- A framework that effectively addresses attitudinal, behavioural, or performance issues with a colleague, a team, or a challenging parent, student, or supervisor.
- 2.30PM Embedding Fierce in Your School
- 3.00PM Close of Workshop

## WHAT OTHERS SAY.

*When I arrived at my new school, I undertook one-on-one conversations with the classified officers regarding their roles and who and how they line managed and led their teams. One critical theme emerged: these leaders really wanted to learn how to have deep authentic conversations with the individuals in their teams regarding their work. However, they lacked the training and the framework to ensure that these sometimes difficult discussions were successful.*

*Fierce Conversations teaches these critical skills of leadership. Our entire leadership team has since undertaken the two-day workshop; we now lead through genuine conversation.*

Pat Murphy, Executive Principal, Woodcrest State College